

NAVIGO SWEEPSTAKES

Fundraising Program

OVERVIEW

1. What are the Navigo Sweepstakes?

- i** The Navigo Sweepstakes are a promotional drawing in which three grand prizes are given away annually at no charge to the participants. This fundraiser supports your efforts in soliciting donations to help pay for your trip. We provide the prizes at no cost to you and all donations earned go directly to your trip. By supporting you, your friends, family, and neighbors will have a chance to win a free Navigo overseas trip for 2 guests to one of our three featured destinations – England, Puerto Rico, & the French Alps!

2. How do I participate?

- i** Entering the sweepstakes is easy! You can select to participate in the program upon registering for your trip via your team's online registration link. We will provide you and your team with the fundraising "boarding pass" booklets with 100 tickets each.

3. Boarding Pass Description

- i** Each "boarding pass" ticket has a stub where the donor will provide their contact information. Once the donor has provided their contact information, you will rip off the boarding pass voucher and give it to the donor as a receipt of their sweepstakes entry. Once you've distributed your tickets, you will need to return the record sheet and the donor information ticket stubs to be submitted as entries (see mailing directions). Additional fundraising booklets are available upon request.

4. Who can enter the Sweepstakes?

- i** No purchase is necessary for entering to win the sweepstakes. We suggest a minimum \$10 donation in support of your trip for each boarding pass sweepstakes ticket you distribute.



HOW TO FUNDRAISE

1. Understand the Program and Prizes

- i** Read over and familiarize yourself with the sweepstakes program rules and prizes. It's important to explain the program to your donors and know what prizes they are eligible to win.

2. Soliciting Donations

- i** There is no purchase or donation required for people to be entered into the Navigo Sweepstakes. However, we provide you with a booklet of boarding passes for you to distribute as a thank you for supporting your fundraising efforts.

Teams and individuals have been successful promoting their fundraiser by going door to door, setting up an informational booth at a workplace, school, or church (make sure you have permission), and via social media.

3. Fill Out Boarding Pass

- i** The participant fills out their information in the contact information section. You will use this information to fill out the record keeper document with the donor name, address, boarding pass ID as well as any donation date and amount.

4. Tear Off Pass Voucher

- i** Remove the boarding pass voucher and give it to the donor (left hand side of ticket). The donor keeps the boarding pass voucher as a receipt of their entry which includes their unique boarding pass ID.

5. Keep Donor Information Stub

- i** Remove the donor information ticket stub (right hand side of ticket) and keep it in a secure location. The donor information stubs will be used to update your record keeper and submitted as entries into the sweepstakes.

6. Return Fundraising Items

- i** After you distribute all of your sweepstakes ticket entries, return all the donor information stubs, record keeper and funds raised (see mailing directions section)

7. Request Additional Tickets

- i** If necessary, you can request additional fundraising booklets by contacting groups@navigosportstours.com or calling our offices at 1-855-NAVIGO-1 (1-855-628-4461).

8. Tune In!

- i** Tune in via Facebook for our official video announcement of winning numbers drawn annually on June 30th. Winners will receive a phone call and email when they have won their trip!

MAILING DIRECTIONS

1. Are you Fundraising as a Team or Individually?

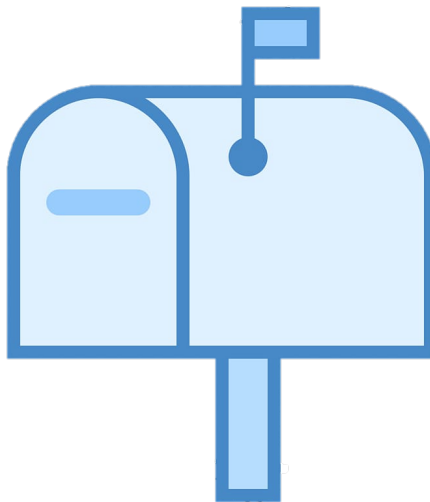
i Some teams participate in the Navigo Sweepstakes as a collective group, other teams have the guests handle fundraising on an individual basis. Your program administrator or coach will be the decision maker on how your group will handle fundraising.

2. Team Fundraising

i If you are participating in the fundraising as a collective group, you'll need to report to your fundraising efforts to your program administrator or coach. This means that you have to turn in the ticket stubs, record keeper, and the funds raised to them, in order for them to send your entire teams fundraising efforts to us at Navigo Sports Tours at 26 Technology Way Nashua, NH 03051. Please DO NOT mail cash. Generally, the program administrator or coach will then send one check and a breakdown of how to apply it to the team's accounts.

3. Individual Fundraising

i If you are participating in this fundraising program as an individual, all funds raised will be applied directly to your individual invoice. In that case, you will need to mail ticket stubs, record keeper, and the funds raised directly to Navigo Sports Tours at 26 Technology Way Nashua, NH 03051. Please DO NOT mail cash. Deposit any cash donations into the bank account used to make check or credit card payments for your trip expenses then make the payment directly online. Our team will need your donor stubs and record keeper information returned to us in order to keep track of how much of your payment was raised through donations.



SWEEPSTAKES GRAND PRIZES

1. London, England (5 Day Tour)



London is one of the world's most visited cities, London has something for everyone: from history and culture to fine food and good times. A ton of fun waits if you win this trip!

Tour Includes:

- Round trip plane tickets for 2 from US to London
- 4 nights bed & breakfast accommodation
- Round trip airport transfers from airport to your accommodations
- A private, guided walking tour of London's historic sites
- Metro tickets to get around the city for the week
- Tickets to a professional soccer match or the London Eye!



2. San Juan, Puerto Rico (5 Day Tour)



Puerto Rico is a tropical Caribbean paradise steeped in culture and history known for its music, food, and vibrant friendly people. You don't even need a passport to visit this US Territory, but you will feel a world away from the worries of home! With Old San Juan, a UNESCO World Heritage Site as your base, you are perfectly positioned to experience the best of the island's culture, nightlife, and beautiful beaches

Tour Includes:

- Round trip plane tickets for 2 from the Mainland US to San Juan
- Round trip airport transfers from San Juan Airport to your accommodations
- 4 nights bed & breakfast accommodation
- A private, guided walking tour of Old San Juan and its historic colonial forts
- An adventure day at the beach or in the mountains and rivers, it's your choice!



3. Chamonix, France (7 Day Tour)



Chamonix, France is one of the most beautiful alpine settings in the world! It is famously known as the Alpine Sports capital of the world and hosted the first ever Winter Olympic Games. Unlimited fun and adventure await you both summer and winter!

Tour Includes:

- Round trip plane tickets for 2 from North America to Geneva, Switzerland (1 hour from Chamonix)
- Round trip airport transfers for 2 from Geneva airport to your accommodations in Chamonix
- 5 nights bed & breakfast accommodation
- Free ground transportation throughout the Chamonix Valley during your stay
- Lift passes for 2 up the world-famous Aiguille du Midi cable car to experience high mountain beauty and atmosphere!



FREQUENTLY ASKED QUESTIONS

1. When are the prize winners announced?

i The winners are officially announced annually on June 30th. We will post a video of the drawing to our Facebook page and also send an about out via email to all of our clients participated in the fundraising program.

2. What fraction of the trip cost can we potentially fundraise?

i You are able to fundraise the entire trip cost of your trip. All money raised through our program goes directly to your individual trip. Ideally, each participating member raises \$1,000 or more per booklet. With a suggested donation of \$10 per ticket you could earn \$1,000 if you distributed them all.

3. Do the boarding pass tickets have to be valued at \$10?

i No, there is no purchase necessary for the tickets. However, we recommend a suggested donation of \$10 or more per ticket.

4. Can a donor get more than one ticket entry?

i Yes, the donor is allowed up to 5 ticket entries. If a donor gives more than the suggested donation amount, you are entitled but not required, to give additional tickets.

5. What are the odds of winning?

i The odds of winning varies on the total number of teams we have participating in the fundraising program throughout the year. This program is for all traveling parties and is not limited to individual teams.

6. Where can I solicit?

i Be creative! The idea is to let people know about your trip and want to support you. Always refer to local laws and make sure you receive permission to solicit. Guests frequently go door to door, set up at school functions, workplaces, churches or other social organizations, and on social media.

7. Can the winners substitute the prize or exchange the prize for cash?

i No, no substitution of prize or transfer/assignment of prize to others or request for the cash equivalent by winners is permitted.

8. Can we continue to fundraise after the June 30th date?

i Yes, you can fundraise past June 30th, but donor stubs will be entered into the following year's grand prize drawing.